AMERICAN UNIVERSITY BUDGEE BUD

FROM THE PROVOST AND CHIEF FINANCIAL OFFICER

> FISCAL YEAR 2025 JULY 1, 2024–JUNE 30, 2025 Revised November 2024

Sharjah



ACTING PROVOST AND CHIEF ACADEMIC OFFICER VICKY M. WILKINS AND CHIEF FINANCIAL OFFICER BRONTÉ BURLEIGH-JONES

The volatility in our enrollment environment has challenged all of us this year, and we are grateful to the entire university community for their partnership in addressing the additional FY25 budget shortfall. During its November 2024 meeting, the AU Board of Trustees approved a revised operating budget for FY25, reflecting a reduction from the originally approved budget of \$860.4 million to \$825.2 million. This budget revision was prompted by unanticipated changes in our enrollment environment this year, which resulted in an additional budget impact of \$35.2 million. Recognizing that the additional FY25 budget shortfall exceeded the university's self-imposed threshold for addressing major operating budget impacts, the board considered and approved a revised FY25 budget proposal, reflecting both our new revenue realities and additional budget mitigations.

Throughout the summer and fall of 2024, we kept the university community informed of the evolving changes in our undergraduate and graduate enrollment environment and the impact this has had on our budget and financial resources. While the originally approved FY25 one-year operating budget of \$860 million already incorporated a revenue decrease from anticipated enrollment declines in our graduate and online programs, significant additional enrollment shortfalls were realized at the start of the 2024–25 academic year, primarily as a result of a smaller incoming undergraduate class. Fortunately, thanks to significant efforts from our partners across campus, we were able to develop a mitigation plan to cover the shortfall through a combination of institutional expense savings, university-wide unit operating budget savings, and a proposed transfer from the enrollment reserve.

The FY25 budget reset recognizes gross tuition and fee revenue changes of approximately \$28 million as well as enrollment-related losses in housing and auxiliary revenues. Expense lines were reduced in the areas of salaries, benefits, and operational expenses, consistent with additional implemented mitigation strategies and unit budget savings. The remaining shortfall of \$13.2 million will be covered with a previously approved \$5 million transfer from the enrollment reserve plus an additional \$8.2 million reserve transfer approved as part of the revised FY25 budget.

The volatility in our enrollment environment has challenged all of us this year, and we are grateful to the entire university community for their partnership in addressing the additional FY25 budget shortfall. As we continue to build on this partnership to address the structural changes that are necessary to develop our FY26 budget and return the university to long-term financial stability, we thank all of you for your ongoing dedication and commitment to our Eagle community.

Wilkins

Vicky M. Wilkins

Bronté Burleigh-Jones

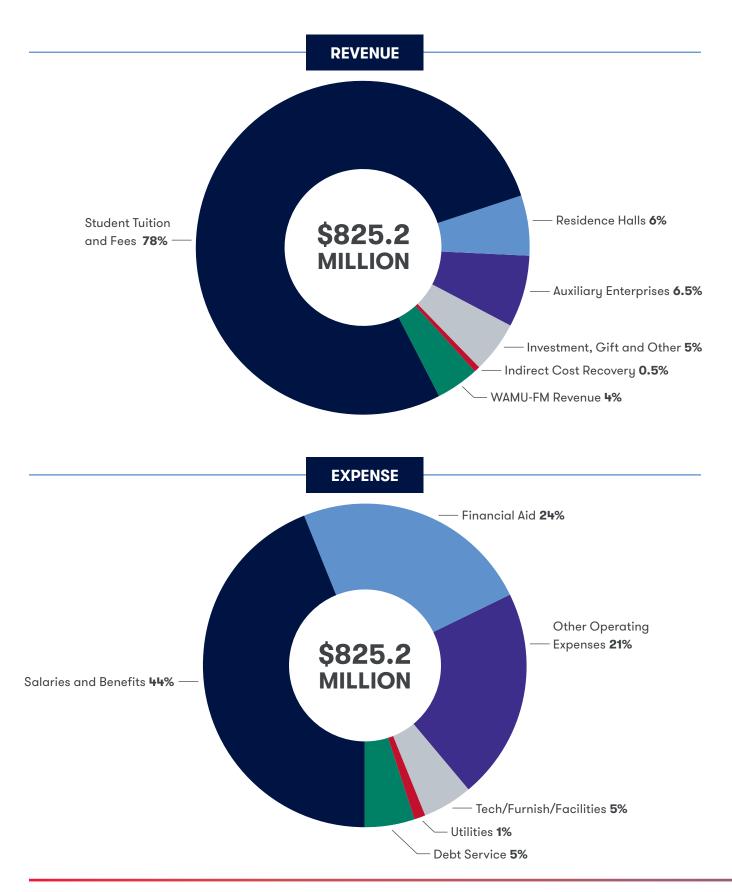
REVISED FISCAL YEAR 2025

SUMMARY NET REVENUE AND EXPENDITURE BUDGET

| | Original FY2025 Budget | Revised Budget Changes | Revised FY2025 Budget* |
|--|---------------------------|---------------------------|---------------------------|
| REVENUE (\$000s) | | | |
| Student Tuition and Fees | \$675,537 | (\$28,501) | \$647,035 |
| Less Financial Aid | (197,577) | 0 | (197,577) |
| Net Student Tuition and Fees | 477,960 | (28,501) | 449,458 |
| Residence Halls | 50,736 | (4,516) | 46,220 |
| Auxiliary Enterprises | 56,414 | (2,183) | 54,231 |
| Investment Income | 9,000 | 0 | 9,000 |
| Unrestricted Gifts | 1,200 | 0 | 1,200 |
| Indirect Cost Recovery | 4,500 | 0 | 4,500 |
| Endowment Income | 30,654 | 0 | 30,654 |
| WAMU-FM | 32,400 | 0 | 32,400 |
| Total Net Revenue | \$662,863 | (\$35,200) | \$627,663 |
| Total Gross Revenue | \$860,440 | (\$35,200) | \$825,240 |
| EXPENDITURES (\$000s) | | | |
| Faculty and Staff Salaries | \$268,835 | (\$10,027) | \$258,808 |
| Adjunct Faculty Salaries | 8,693 | 288 | 8,981 |
| Part-time Staff | 20,197 | (\$1,596) | 18,602 |
| Employee Benefits | 77,725 | (\$2,079) | 75,646 |
| Salaries and Benefits | \$375,450 | (\$13,414) | \$362,036 |
| Other Operating Expenses | 185,909 | (8,862) | 177,047 |
| Library Acquisitions | 9,398 | 18 | 9,416 |
| Utilities | 11,267 | (97) | 11,171 |
| Technology Capital Funding | 23,108 | 354 | 23,462 |
| Deferred Maintenance (Including Residence Halls) | 15,419 | 0 | 15,419 |
| Furnishings and Equipment Fund | 1,000 | 0 | 1,000 |
| Facilities Modernization Fund | 6,000 | 0 | 6,000 |
| Debt Service | 40,772 | 0 | 40,772 |
| Transfer to Fund Strategic IT Investments | (5,461) | 0 | (5,461) |
| Investments: FY25 Enrollment Reserve Transfer | 0 | (13,200) | (13,200) |
| Total Expenditures | \$662,863 | (\$35,200) | \$627,663 |
| Net Surplus/(Deficit) | \$0 | \$0 | \$0 |

*Revised budget includes Fall 2025 enrollment variances, implemented expense mitigations, routine budget reallocations, and categorization changes resulting from ERP migration.

REVISED FISCAL YEAR 2025 REVENUE AND EXPENDITURE BUDGET





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