

SHE LEADS.

Women & the Midterm Elections

December 4, 2018





Methodology

- Benenson Strategy Group conducted 1,200 online interviews with voters who voted in the 2018 midterm election from November 15-20, 2018. We oversampled women voters for a total of 799 interviews with women.
- The margin of error for the dataset overall is +/-2.83% and the margin of error among women overall is +/- 3.47% at the 95% confidence level and is higher among subgroups.
- All of the data presented is among women voters unless otherwise noted. Due to rounding, some percentages may not add up to 100%.







Key Findings

Key Findings – Midterm Landscape



The Trump Factor

- President Trump is deeply unpopular with women voters. They are disturbed by his rhetoric, particularly toward women, and largely disagree with him on issues.
 - ▶ 60% of women are unfavorable toward him, including 50% very unfavorable. Three-quarters of women are troubled by either his tone or his policies, over half are troubled by both.
 - Even among Republican women, just 55% said they both like him and agree with him on important issues, and 48% are concerned about the way he speaks about women.
 - And when it comes to Trump's favorite targets immigrants & the media at least two thirds of women voters are concerned about his rhetoric toward them (73% and 66% respectively among Independents).
- But he wasn't the only vote driver. When choosing members of Congress, 65% said the merits of the individual candidate mattered more to them than electing someone to be a check on Trump.
 - Among Independents that number rose to 75%. Among Democratic women, who were assumed to be driven largely by animus toward Trump, 49% were more focused on the candidate.
- That's because there are issues and values that are doing just as much to animate women voters as Trump is, including healthcare and the economy
 - Among Republican women, issues they cared about immigration, the economy were more important to their vote than expressing support for Trump.
 - Though opposition to Trump energized Democratic women more than support for him energized Republican women, healthcare remained their number 1 issue.



Congress

- Though Pelosi is unpopular (36% fav / 49% unfav), the Republican focus on her misunderstood women's motivations. Only a small minority of women said she was a factor in their vote mostly hardcore Republicans while just 16% of Independent Women, the key swing bloc, rated her as mattering "a great deal" to their vote.
 - Additionally, Democrats in Congress are viewed much more favorably (51 fav/ 43 unfav) than Republicans in Congress, who are 24 points underwater with women (35 fav / 59 unfav).
- The Kavanaugh fight appeared mostly to energize liberal women and did not rate as a critical factor for Independent or even Republican women.





Key Findings – Year of the Woman

Optimism

- The historic number of women elected in the fall has left women voters feeling energized and hopeful that these new representatives will begin to make progress on the issues that matter to them.
 - In a forced choice, 62% of women said that the historic number of women elected makes them hopeful that we will break through gridlock in Washington; 66% agreed that more women in office would help us do a better job dealing with the country's problems.
- Women voters believe this change was long overdue. And it's personal they believe that when other women succeed, it opens up doors for them as well and makes them feel their contributions are valued.
- Part of women's optimism about our newly-elected women leaders is rooted in a belief that women much more than men embody the leadership qualities they most value and are critical to moving our country forward. Indeed, women outpaced men in terms of possessing every leadership quality we tested.
 - Women see women leaders as fighters and doers, advancing our interests through their ability to get things done collaboratively and with respect, while also maintaining a focus on the future. They see women as being able to find common ground, not just holding their ground for the sake of a win.
- Similarly, when it comes to their issue priorities health care, prescription drug costs, protecting Social Security and Medicare, promoting civility in our politics they expect women politicians will make more progress than their male counterparts.
 - But some gender stereotypes continue to haunt views women are seen as significantly more effective on "women's" issues like choice and childcare, but men close the gap on issues including homeland security, economic growth and job creation.

But...

Women candidates cannot take women voters for granted. They are not a unified bloc who will throw their support behind a woman out of gender loyalty. Alignment on issues and values is key, and at the end of the day, the party a candidate belongs to will override enthusiasm for the idea of more women in office.





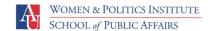
Leadership

Lay of the Land

70% of Women Voters Said This Midterm Was More Important Than Most; They Looked for Candidates Focused On Pocketbook Issues; Over Half Decided More Than a Month Out

Thinking about your decision to Looking ahead, which of the When did you decide who following would you most like to vote in the 2018 midterm election. you would vote for? would you say you believe that: see Congress focus on? 4 Late Deciders: This mid-term election Within the last week was less important than Hispanic women: 36% 22 Security issues like 28 most elections before the election 18-34: 35% stopping people from Moms: 31% coming into the country illegally, securing our This mid-term election border and preventing was no more or less Within the last month crime important than any before the election other election This mid-term election More than a month 52% decided more was more important ■ Fconomic issues like 72 than most before the election than a month out. increasing wages, Includina: creating jobs and making health care and 59% of Dem women ■ This was the most prescription drugs more 53% of Repub women 32 important mid-term More than six months affordable 24 Only 28% of 18-34 yo before the election election of my lifetime so far





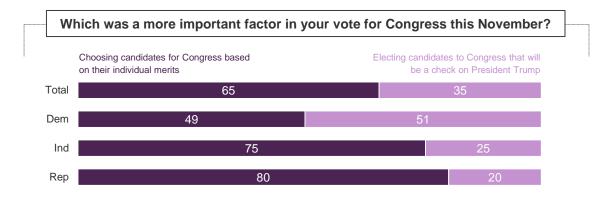
Trump is Deeply Unpopular With Women and Over Two Thirds Say He Factored In To Their Vote, But Most Still Say They Chose Candidates Based on Individual Merit

Dem women were more inclined to say they wanted a check on Trump, but 49% still said they were choosing candidates on their merits



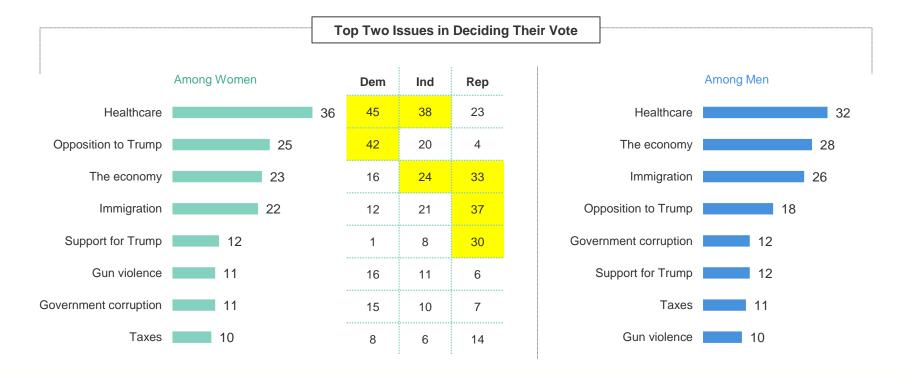






Healthcare Was Top Of Mind; Trump Opposition Animated Women Much More Than Men, But The Economy and Immigration Still Top Priorities, Esp Among Ind and Repub Women

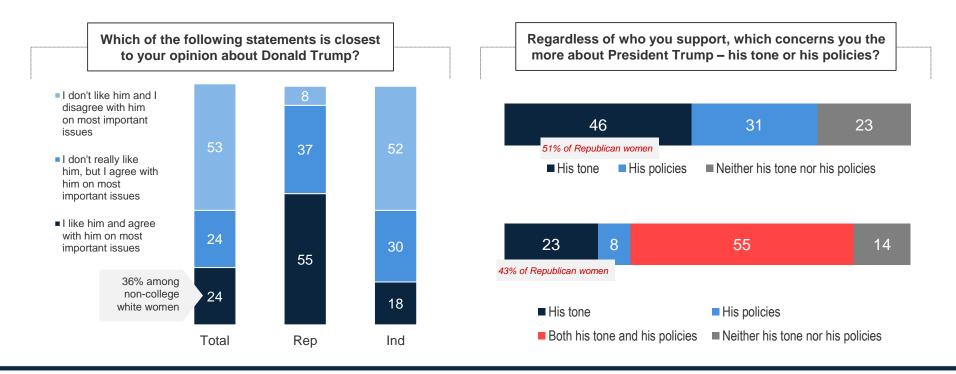
Support for Trump was not as powerful a motivator for Republican women as opposition to him was for Democratic women





A Majority of Women Both Dislike <u>and</u> Disagree With Trump; Three Quarters Are Bothered By His Tone or His Policies, Over Half Are Concerned About Both

When forced to choose, his tone is more concerning than policy. Just 55% of Republican women say they both like and agree with him

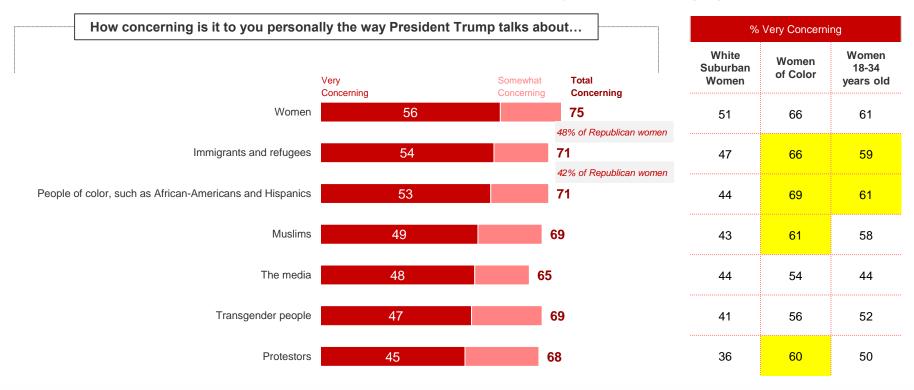






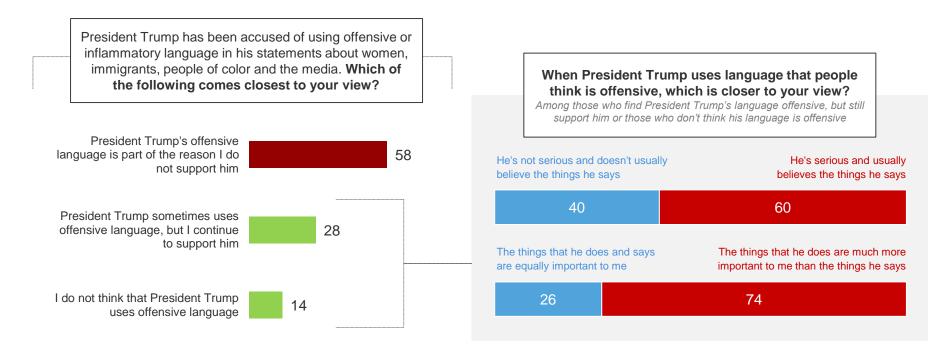
Trump's Inflammatory Rhetoric – Especially Toward Women – Is a Source of Intense Concern Across the Board, But Spikes With Women of Color and Millennial Women

White suburban women – who were a critical factor in Democratic victories – also worry about Trump's language

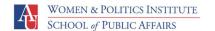




Nearly 3 in 5 Women Say Trump's Offensive Language is Part of Why They Don't Support Him; Among Those Who Support Him, They Care Far More About What He Does Than His Words

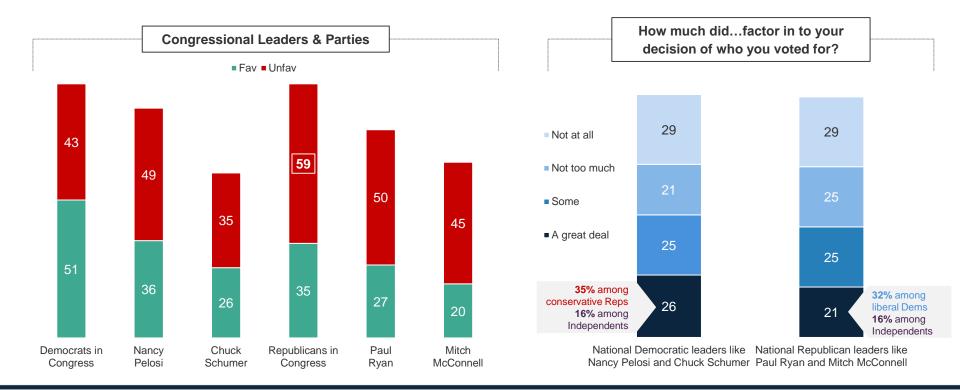






Women Have a Much More Favorable View of Dems Than Reps in Congress; Congressional Leaders Aren't Liked, But They Weren't A Big Factor In Votes

Though Pelosi is unpopular, the Republican focus on her didn't resonate, and other Congressional leaders have lower favs

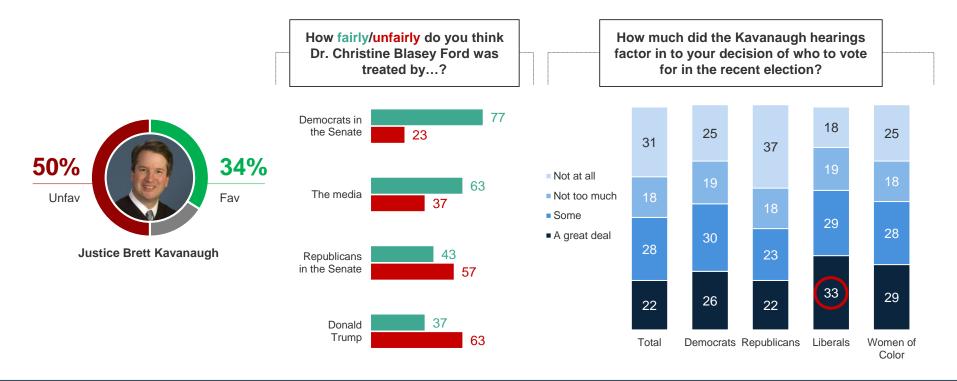






Justice Kavanaugh Is Viewed Unfavorably; Women Believe Ford Was Treated Unfairly by POTUS and Republicans, But His Confirmation Didn't Play a Big Role in Their Vote

Only liberal women showed meaningful signs that he was an important factor in their vote



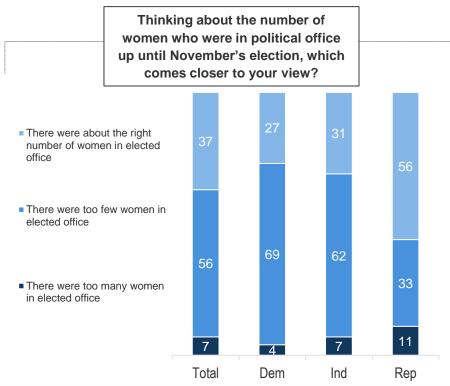


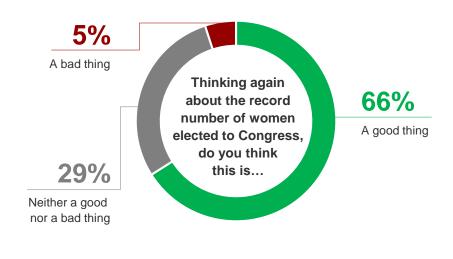


Year of the Woman

Overall, Women Clearly Think There Weren't Enough Women in Office Before the Midterms, and the Record Number of Women Elected is a Good Thing

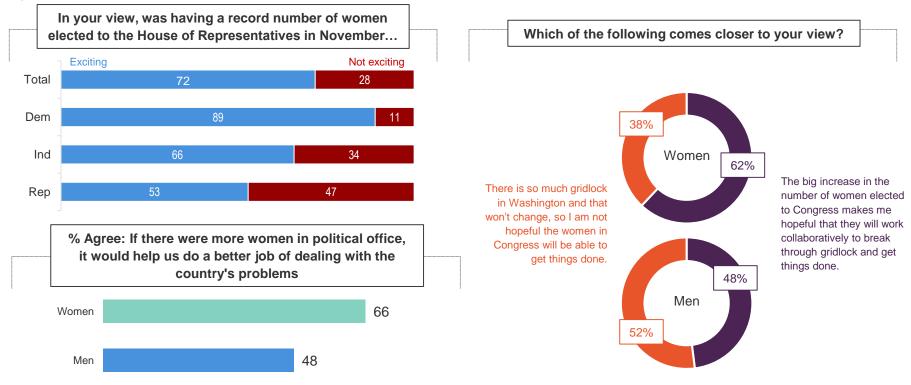
Republican women appear out of step with Dem and Independent women, with electing women seemingly less of a priority for them





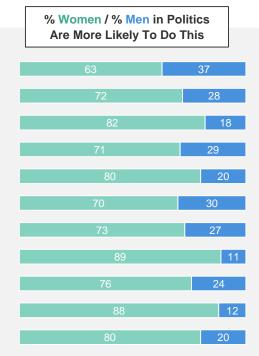
Voting for Women Is Exciting and Instills Confidence That Women Will Work Collaboratively To Break Through Gridlock and Deal With the Country's Problems

Again, Republican women show less enthusiasm than Democrats and Independents; Men also skeptical

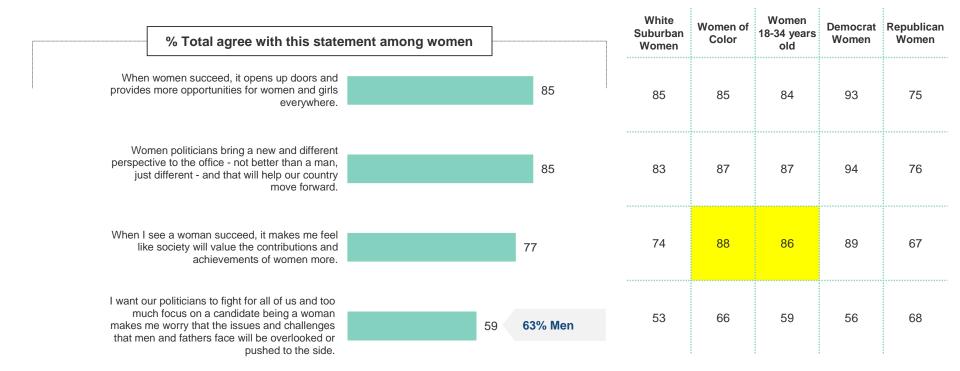


Why? Hope in Progress Rests on View that Women More Adept On Key Leadership Dimensions Needed In Washington; Women Seen as Doers, Problem Solvers, Future-Focused, Fighters, But Also Able To Collaborate, Listen, Respect





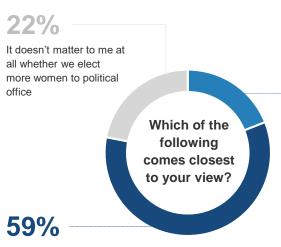
Also, It's Personal: Women Who Succeed Open Doors For Other Women and Make Women Feel Their Contributions are Valued (But They Still Worry About Including Men)







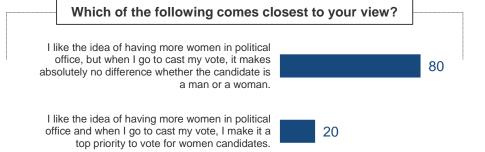
Not a Cure for Tribalism: Women Won't Vote for Women for the Sake of It; Values, Vision, Party Matter More Than The Symbolic Victory of Female Representation



The idea of electing more women to political office is exciting to me, but I need to know that woman is the right woman, with the right skills and values that I agree with

19%

The idea of electing more women to political office is exciting to me. It's time to make history and show the next generation that women can do anything

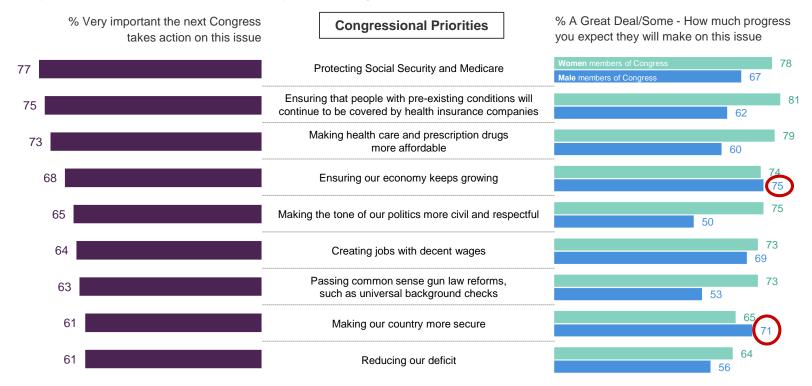




I like the idea of having more women in political office, but when I go to cast my vote, the thing that matters most to me is whether the candidate is a Democrat or a Republican, not whether they are a man or a woman.

Women Members Expected to Make More Progress Than Men on Top Priorities for the Next Congress Including Healthcare, Drug Prices, Civility and Decent Jobs

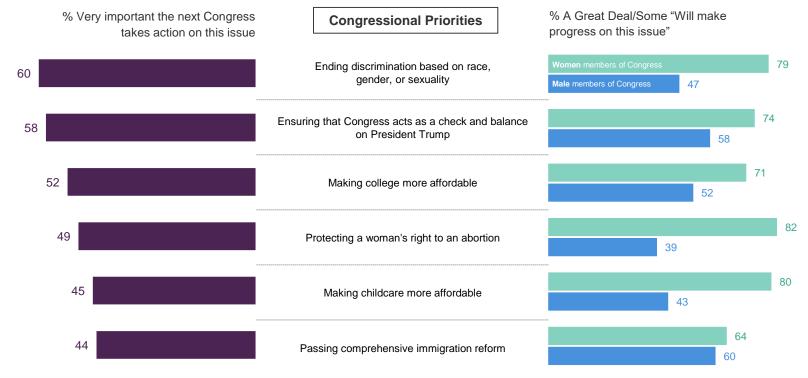
Gender stereotypes haunt women's views on security, economic growth







Majority of Women Want Congress to Address Discrimination, Check Trump and Tackle College Affordability, But Choice, Childcare and Immigration Reform Are Low-Order Priorities; Low Expectations That Men will Address "Women's" Issues







Women Believe They Face Higher Expectations in Politics And Get Less Support From Parties; Concerns Resonate More With Women of Color, Young Women, Who Also Worry About Dislike and Harassment

Stereotypical concerns – lack of interest in politics, family, and looks – don't rate as barriers

Reasons Why More Women Aren't In Political Office % Major Reason	Whit Suburi Wome	oan Women	Women 18-34 years old
Women have to jump a higher bar or do more to prove themselves than men do	61	66	67
Women do not get the same support from party leaders as men do 55 679	% of Democratic women 56	62	58
Women face gender discrimination 54	49	66	70
Women are held to higher standards than men 48	49	51	49
Women aren't encouraged to take on leadership roles from an early age 43	34	55	54
Men generally don't like to vote for female candidates 39	34	49	45
Women leaders receive so much harassment, bullying and threats - in person and online - that it makes other women less inclined to put themselves forward	30	47	55
Americans generally don't like to vote for female candidates 36	33	49	50
Not as many women are interested in getting into politics 28	27	30	29
Punning for office takes too much time away from their families	Not considered barriers 25	27	24
Women are reluctant to face all the criticism they receive about how they look and dress18	10	28	30

